

"Helping those who do good do well."

Justin T. Martin

10 School Street

Upton, MA 01568

(774) 275 9113

June 17, 2016

INVOICE #20161706W:

Phil Thornton/Superintendent of Schools Warwick Public Schools

51 Draper Avenue Warwick, RI 02889

Communications Consultant services for the period between May 13th, 2016 and June 17th. A detailed

summary of services:

MEETINGS		
May 19 th	Directors meeting	2 hours
May 27 th	Directors meeting	3 hours
May 31 st	Consolidation meeting	2 hours
June 3 rd	Directors meeting	2 hours
June 8 th	District consolidation meeting	1 hour
June 8 th	Warwick School Committee	5 hours
June 13 th	Consolidation meeting	1 hour
June 17 th	Directors meeting	2 hours
	TOTAL	18 hours
PROJECTS		
Special Education	Ongoing work, messaging, consults	2 hours
Strategic Planning	Research, Reporting, Planning work	8 hours
Website Survey	June 14-17th analysis and report (pending)	8 hours
Teachers contract	Messaging, strategy, review (Projo/Beacon)	4 hours
Artifacts of work	Request for work samples per SC	1 hour
Murals	Messaging, strategy, photos	8 hours
Union Op Ed	(per SC member JA) draft, multiple revisions	8 hours
Crisis communications	SR incident	1 hour
Media Response	Hummel Report	1 hour
	TOTAL	41 hours
General administrative communications	This includes all phone calls, emails, texts, monitoring of social media/news media from May 13th thru June 17th	20.5 hours
Total	79.5 hours @ \$70/hr	\$5565



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May 13, 2016 INVOICE #20161305W:

Phil Thornton/Superintendent of Schools Warwick Public Schools 51 Draper Avenue Warwick, RI 02889

Communications Consultant services for the period between April 15th and May 13th, 2016. A detailed summary of services:

Total	68 hours @ \$70/hr	\$4760
Communications	OTOGOTHERING AND ENGINEERING OF COMPANY	
General administrative communications	This includes all phone calls, emails, texts, and monitoring of social media and traditional media outlets.	25.5 hours
Teachers contract	Messaging, strategy, review	4 hours
Parent Survey	May 1 st -May 7 th , analysis and report (pending)	16 hours
Strategic Planning	Research, Reporting, Planning work	15.5 hours
Special Education	Ongoing work, messaging, consults	4 hours
PROJECTS		
May 13 th	Directors meeting	2 hours
May 10 th	Warwick School Committee	2.5 hours
May 6 th	Professional Development (soft skills) IT Dept.	1 hour
May 6 th	Directors meeting	3 hours
May 4 th	Warwick Strategic Planning meeting	2 hours
May 3 rd	District consolidation meetings	2 hours
April 29 th	Directors meeting	3 hours
April 27 th	Warwick consolidation meeting	1.5 hours
April 25 th	School Committee executive session	2 hours
MEETINGS		



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April 15, 2016

INVOICE #20161504W;

Phil Thornton/Superintendent of Schools Warwick Public Schools 51 Draper Avenue Warwick, RI 02889

Communications Consultant services for the period between March 12th and April 15th, 2016. A detailed summary of services:

March 13	Letter to parents (Pinworm)	.5 hours
March 15-18	Thornton statement pinworm Holden pinworm	1 hour
March 13-23	Videography Editing/production/post production	18 hours
March 18	Review/critique special services newsletter	1 hour
March 18-22	Girls ice hockey	4 hours
March 21	Ragosta	1 hour
March 22	Warwick presentations video	2 hours
March 30	Media statement computer hacking TG	2 hours
March 14	Consolidation meeting	2 hours
March 16	Strat plan meeting	2 hours
March 18	Admin meeting	3 hours
March 22	Consolidation meeting	2 hours
March 23	PR meeting/Consolidation meeting	3 hours
March 24	Girls Hockey meeting at Toll Gate	2 hours
March 28	Admin meeting	2 hours
April 1	Admin meeting	2 hours
April 6	Strategic planning meeting	2 hours
April 8	Admin meeting	2 hours
April 1-8	Superintendents Update draft	1 hour
April 12	School Committee meeting	4.5 hours
April 14	Meeting regarding arbitration	1 hour
April 15	Admin meeting	2 hours
April 1-15	Strategic planning research and development	15 hours
March 12-April 15	TOTALS	75 hours
General administrative communications	This includes all phone calls, emails, texts, and monitoring of social media and traditional media outlets.	25.5 hours
Total	100.5 hours @ \$70/hr	\$7035

Payment due upon receipt c/o:

Justin T. Martin

Martin & Associates

10 School Street

Upton, MA 01568



ASSOCIATES
"Helping those who do good do well."

Justin T. Martin 10 School Street Upton, MA 01568 (774) 275 9113

March 11, 2016

INVOICE #20161103W:

Phil Thornton

Superintendent of Schools Warwick Public Schools 51 Draper Avenue Warwick, RI 02889

Communications Consultant services for the period between February 15th and March 11th 2016. A summary of services:

Meetings:

meetings.	1000
2/24 School Committee	5 hours
2/26 WPS Senior Admin	4 hours
2/29 CORT	4 hours
3/1 CORT	4 hours
3/7 Communications Boot camp -	3 hours
3/8 School Committee	6 hours
3/9 Wyman & Consolidation	2 hours
3/11 Videos - (4) & PR Committee (1.5)	5 hours
Total:	33 hours

Projects:

Pinworm		8 hours
Communications presentation		6 hours
News media		4 hours
Social media		8 hours
Vacation survey	955	6 hours
Presentations reviews		2 hours
Warwick Phase I website audit		12 hours
Total:		46 hours

General communications

(24/7 phone calls, emails, texts)	_
Total:	17.5 hours

Total:	96.5 hours
Rate:	\$70/hr
Amount due:	\$6755



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Justin T. Martin 10 School Street Upton, MA 01568 (774) 275 9113

Feb. 15, 2016

INVOICE #20161502W:

Phil Thornton

Superintendent of Schools Warwick Public Schools 51 Draper Avenue Warwick, RI 02889

Communications Consultant services for the period between January 15th 2016 and February 15th, 2016. A detailed summary of services:

Working with Warwick Beacon on printable versions	1.5 hours
Review of consolidation blog and audit	6 hours
Landris letter review	.5 hours
Knife letter/ Review of Ruscito script for termination	.5 hours
Warwick meeting	3 hours
Initial process and review/draft of "communications survey	2 hours
Warwick press release (bond)	.5 hours
Warwick PR committee meeting	2 hours
Warwick admin meeting	2.5 hours
Superintendent's newsletter draft	2 hours
Crisis communications work (Vets)	1 hour
Warwick School Committee exec session	2 hours
Warwick Admin meeting	2.5 hours
E newsletter for review	1 hour
Warwick School Committee	4 hours
Warwick vacation survey	2 hours
Warwick Superintdent's Update	1 hour
This includes all phone calls, emails, texts, and monitoring of and traditional media outlets.	social media 25.5 hours
	in the second se
59.5 hours @\$70/hr	\$4,165
	Review of consolidation blog and audit Landris letter review Knife letter/ Review of Ruscito script for termination Warwick meeting Initial process and review/draft of "communications survey Warwick press release (bond) Warwick PR committee meeting Warwick admin meeting Superintendent's newsletter draft Crisis communications work (Vets) Warwick School Committee exec session Warwick Admin meeting E newsletter for review Warwick School Committee Warwick Vacation survey Warwick Superintdent's Update This includes all phone calls, emails, texts, and monitoring of and traditional media outlets.

Marailn& ASSOCIATES

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Jan. 15, 2015

INVOICE #20161501W:

Phil Thornton

Superintendent of Schools Warwick Public Schools 51 Draper Avenue Warwick, RI 02889

Communications Consultant services for the period between December 22th 2015 and January 15th 2016. A detailed summary of services:

Monday, Jan 4th	Review of consolidation plans, pr committee documents Creation of communications survey	3.5 hours 4 hours
Turnday Ion Eth	entry plan/background research on media coverage of school	ol events, crisis
Tuesday, Jan 5th	communications	1.5 hours
	Creation of parent satisfaction survey	4 hours
Wednesday, Jan 6th	Oakland Beach letter review	.5 hours
Thursday, Jan 7th	Consolidation presentation review	.5 hours
Friday, Jan 8th	Landrie Letter	3 hours
Saturday, Jan 9 th	Initial process and review/draft of "Blueprint" Prezi present	ation 2 hours
Monday, Jan 11 th	Warwick social media audit	2 hours
Tuesday, Jan 12 th	Meeting with Superintendent/meeting with Elementary Principals 1 hour	
	Warwick School Committee exec session, and regular school committee meeting	1.5 hours 3 hours
Wednesday, Jan 13 th	PR Subcommittee meeting	1.5 hours
Wednesday, san 15	Review of Mercurio docs and presentation	.5 hours
Thursday, Jan 14 th	Blueprint Prezi version 2 draft	3 hours
111012009/1011 = 1	Launch of communications survey	.5 hours
	Initial audit of consolidation blog	2 hours
Friday, Jan 15th	Meeting with superintendent & directors	2.5 hours
	Prezi review w superintendent	.5 hours
	Input of Prezi audio	.5 hours
General administrative		
communications	and traditional media outlets.	12 hours
Total	49 hours @\$70/hr	\$3,430



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Dec. 22, 2015

INVOICE #20151222W:

Phil Thornton

Superintendent of Schools Warwick Public Schools 51 Draper Avenue Warwick, RI 02889

Communications Consultant services for the period between December 8th and December 22th 2015: A detailed summary of services:

Tuesday, Dec. 8	Warwick School Committee meeting 3.5 hours	
Wednesday, Dec. 9	Analyze, organize and categorize entry actions for district. 2 hours Cursory review of websites 1 hour	
Monday, Dec. 14	Meeting with superintendent 2.5 hours	
Tuesday, Dec. 15	Thorough reading/review of background materials (Ragosta) 1 hour	
Wednesday, Dec. 16	Creating and establishing media connections 2 hours	
Thursday, Dec. 17	Crisis communications response 1 hour	
Friday, Dec 18	Introductory conference call with directors .5 hours	
Monday, Dec. 21	Develop and drafting of entry plan/background research on media coverage of school events, crisis, communications 2.5 hours	
Tuesday, Dec. 22	Media phone calls (Warwick Beacon, Warwick Post) 2 hours	
General administrative services for Dec 8 - 22	This is total hours for the month for emails, texts, phone calls 2.5 hours	

Total

20.5 hours at \$70/hr \$1435